



Duplicating Products True In-House Leasing

Duplicating Products can provide single-source, all-inclusive support for our customers!

We handle all service, supplies, finance and support you need so you never have to deal with any 3rd party unknown leasing company.

	3 rd Party Leasing Companies	Duplicating Products In-House Leasing
Insurance Cost	Average is around a quarter % each month for the entire asset value	\$0.00
Property Tax	Typically, 1.5% of machine value per year	\$0.00
Price Increases	There is no guarantee that your lease payment will stay the same	DPI guarantees that you will always pay the lease payment that you agree upon
Shipping Costs	Require that you pay for the shipping of your equipment	DPI will deliver and install all machines free of charge
Service Discounts	Cannot offer exclusive DPI service rates	Get a 5%-15% discount on DPI leases
Handling Problems	You will call an 800 number, get put on hold and get transferred between departments	You will call our office and speak to real people. No voicemail & no long hold times.
Automatic Renewal	If you do not notify the leasing company 90 days before your term ends, they will automatically renew your lease	DPI Leasing will never automatically renew your lease
Documentation Fee	\$100-\$350	\$40.00
Local	Could be dealing with a company that is across the United States	Local service, local support. Always.



**Duplicating
Products**

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Benefits of DPI True In-House Leasing

Duplicating Products Inc. provides single source support.
We handle the service, supplies, support and financing.

NO lease increase throughout the term of your lease.

NO service increase throughout the term of your lease.

NO property taxes.

(Typically, 1.5% per year with 3rd party leasing)

NO cost to ship the product back at the end of your lease

NO 3rd party to put you on hold if there is an issue.

NO automatic renewal clauses

NO excessive late fees

LOW one-time \$40 documentation fee.

(Typically, \$200-\$350 with 3rd party companies)

NO insurance costs.

(Average is around one fourth % each month for the entire asset value)

Discount on maintenance rates when you bundle with DPI Leasing.

(Typically, 5% - 10% discount on B/W and color)



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